



REQUIREMENT PACK

Client Requirement Pack

What buyers should prepare before CloudINX scopes a review or programme qualification.

Public layer High-level positioning, qualification path and buyer-readiness guidance.	Controlled layer Routes, architecture, budgets, partners, site details and sensitive appendices only after NDA.
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Prepared for buyer, operator, investor and stakeholder conversations. Do not use this public-facing material to exchange restricted architecture, route maps, project budgets or controlled partner information.

What to prepare

Business context	Decision owner, project driver, deadline, approval path, procurement stage and desired outcome.
Programme context	Whether the requirement is a point solution, multi-site deployment, mobile modernisation, data-centre corridor, regional resilience or capital-backed infrastructure programme.
Technical context	Sites, towers, routes, cloud platforms, data centres, applications, capacity, latency, uptime, current providers and known constraints.
Commercial context	Budget logic, contract exposure, procurement model, partner preferences, implementation deadline and success criteria.
Sensitivity context	NDA requirement, controlled distribution, restricted appendices, public-sector exposure and authorised recipients.

First enquiry guidance

Send enough information for CloudINX to classify the requirement and scope the correct review. Do not send restricted architecture, route maps, site lists, budgets or partner-sensitive appendices until NDA and distribution controls are agreed.