



QUALIFICATION REVIEWS

Qualification Review Brief

How CloudINX converts unclear requirements into decision-ready engagement paths.

Public layer High-level positioning, qualification path and buyer-readiness guidance.	Controlled layer Routes, architecture, budgets, partners, site details and sensitive appendices only after NDA.
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Prepared for buyer, operator, investor and stakeholder conversations. Do not use this public-facing material to exchange restricted architecture, route maps, project budgets or controlled partner information.

Qualification review objective

A CloudINX Qualification Review converts an unclear requirement into a decision-ready path. It is the first paid step when a requirement is complex, sensitive, multi-party or programme-scale.

Review outputs

- Requirement clarification note.
- Current-state and dependency summary.
- Option, route, provider, data-centre or programme pathway review.
- Risk and assumptions register.
- Evidence-gap and procurement-readiness checklist.
- Recommended next step and engagement path.

When to use it

Before supplier selection	When a buyer needs comparable, evidence-based supplier engagement.
Before capital commitment	When the decision affects a major programme, deployment or investment path.
Before controlled document exchange	When NDA and distribution controls are required before details can be reviewed.
Before implementation	When delivery governance, acceptance criteria and assurance need to be prepared early.